

## Control Travel Costs with Gorilla Expense

In today's fast paced global business environment, corporations that attempt to cut travel costs face steep challenges due to outdated travel and expense management processes and policies. These solutions are inefficient because:

- The entire expense management process is extremely cumbersome and complex
- There is no system in place that tracks and manages policy enforcement
- Existing software is archaic which causes gaps in the business processes
- There is no link between policies related to travel expenses and corporate finance
- There are too many options to book trips and make a reservation which wastes funds and spreads overhead
- The systems that handle travel processes offer no transparency or relevant information thereby making it difficult for employees to make optimal travel choices
- There is very little or no provision for managers to monitor policy compliance and systematically reduce travel related costs
- The process is mostly paper based

Even the most change resistant companies must closely manage costs related to business travel. Travel managers in multi-tiered, multinational companies seek more transparency, better cost-control and new strategies for managing the ever expanding costs related to business travel.

According to analyst data, these costs are expected to rise by as much as 27% in the next 3-5 years in addition to increasing base charges and on-the-top service fees.

Taking all of this into account now is the time to control these costs more than ever. Examine your travel planning, analyze your travel policies, establish safeguards against unnecessary expenses, create feedback that constantly monitors your expenses, and most importantly realize savings immediately.

Business related travel is expected to **grow by more than 25% in the next 3-5 years**. Travel and expense management processes and systems used by majority of companies remains largely outdated and inefficient, leading to higher administrative and overhead costs.

Now is the time to control these costs before they get out of control. With Gorilla Expense, you can carefully manage travel planning processes, monitor employee spend, enforce policies and improve compliance with policies.

Immediate savings and long term benefits are realized by streamlining the processes, improving expense management procedures and achieving greater compliance.

Now that's **more \$\$ in the** bank!



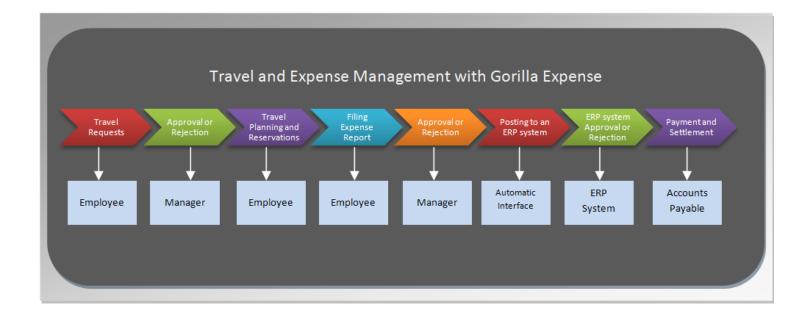
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Gorilla Expense can help track your travel spending to the detail. With our easy implementation, ability to interface with existing ERP systems and array of customizable features, we can help you expedite the change process and optimize results. As an end to end solution for managing business travel, Gorilla Expense covers the entire process chain and helps you attain compliance thereby cutting costs.

In most corporations, the expense management process closely follows the flow diagram shown below.

Gorilla Expense focuses on reducing latency and inefficiency at different stages of this process. By doing so, the return on investment is immediate for CFOs who are trying to save money.

#### Typical Expense Management Process



# gorilla expense

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Here is a broad look at some of the main advantages of using Gorilla Expense that will yield immediate cost savings:

**Reducing paper** – Our all-electronic solution lets you eliminate paper at every stage. This helps organizations reduce spending exorbitant amounts of money on paper related processes such as purchasing, printing and shipping expense reports.

**Pre-trip approvals** – In order to control costs before the travel happens, Gorilla Expense collects crucial information such as reason for trip, trip duration, other traveling employees and estimated cost for managers to make informed decisions.

**Post-trip expense approvals** – By knowing the pre-trip estimated costs, managers can control spending even more by choosing to approve/not approve post-trip expenses that are extraneous.

**Fully automated Expense management** – By fully automating the expense management process, Gorilla Expense vastly reduces inefficiencies and errors that are inherent in a manual paper based expense management process. The industry estimate for an average cost to process an expense report manually is \$23, versus \$7 for an automated transaction.

**Enforcing policies** – With Gorilla Expense, there is greater flexibility in customizing expense related policies. A warning system detects and warns the traveler beforehand if a policy is broken. With its advanced intelligence and on-board analytics, reckless spending will be a thing of the past. For example, the software will approve an expense report if actual expenses compare favorably with pre-defined threshold values or when expenses do not exceed the approved costs by more than a set value.

**Cost Allocation** – Gorilla Expense provides the unique ability to allocate expense related costs to different projects, business categories or cost centers. This vastly improves spending visibility and promotes cost control.



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Gorilla Expense offers an intelligent approach to end-to-end travel and non-compensation employee expense management for small, mid-sized and large corporations. We offer a solution with a customized corporate travel booking application, coupled with a fully automated paperless travel expense management system and reporting solution.

Our Expense Management, Mobile Apps, Integration Services & Analytics solutions give Gorilla Expense customers the edge they need to compete in the global marketplace. With our solutions being used in organizations of all sizes across several industries, we are constantly proving that – Travel and Expense management doesn't have to be so difficult!

Put Gorilla Expense to work for you.

www.gorillaexpense.com | info@gorillaexpense.com