Supply Chain Management

BENEFITS

Order Management for Business Portal in Microsoft Dynamics GP

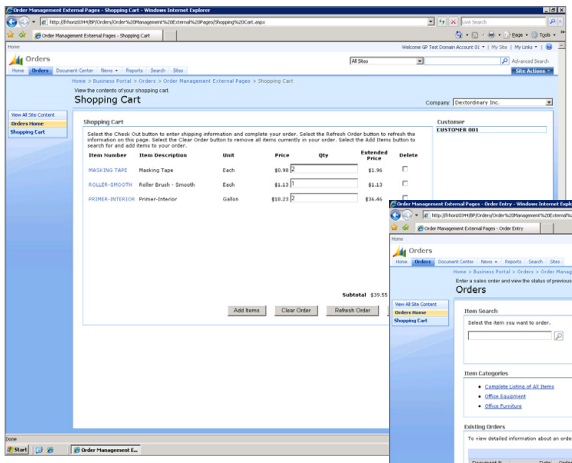
Give salespeople and customers security-enhanced access to online information that enables them to place orders via an out-of-the-box, business-to-business portal, saving time and increasing the accuracy of orders. Order Management for Business Portal in Microsoft Dynamics™ GP empowers you to generate more sales by making it easier for your customers to order the products they need, when they need them—24 hours a day, 365 days a year.

Start selling right away. Quickly deploy your own portal with a few adjustments to the out-of-the-box order entry portal and you are ready to start taking orders.

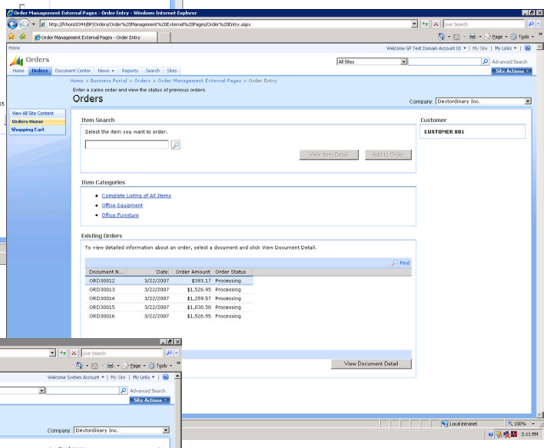
Reduce operational costs. Minimize the time your employees spend on the phone with customers, taking orders and filling out paperwork, by providing online sales information and processes that reduce overhead costs. Empower your sales force to securely place orders over the Internet and review order status, without interfering with the efforts of onsite employees.

Integrate automatically. Streamline your sales order process with smooth integration of your order entry portal with Microsoft Dynamics GP, so that online orders are automatically updated as they are received.

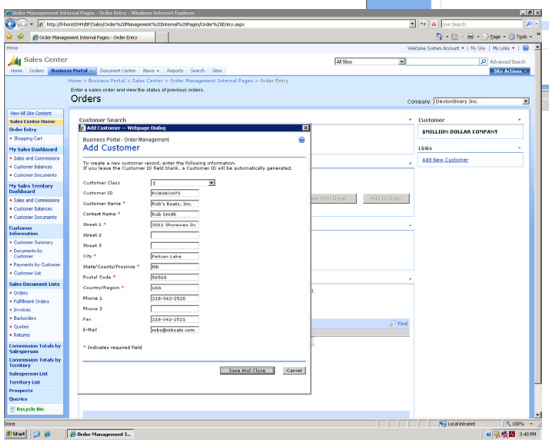
Expand your order entry portal with Windows® SharePoint® Services. Deliver up-to-date sales and marketing literature, FAQs, support knowledge bases, and more to your customers using the powerful information-sharing and collaboration tools in Windows SharePoint Services.



GENERATE MORE SALES by allowing customers to enter their own orders online.



ENABLE CUSTOMERS TO VIEW ORDER STATUS ONLINE, so they won't need to call customer service representatives.



EMPOWER YOUR SALES FORCE to enter customer information online and create new customer orders while on the road.

Microsoft Dynamics GP

FEATURES	ORDER MANAGEMENT FOR BUSINESS PORTAL
Online Order Entry and Order Status	Order Management provides secure, role-tailored access to information for salespeople and external customers. Microsoft Business Portal provides anytime, anywhere access to your order entry portal. Customers can view order status online, eliminating the need to call customer service representatives.
Flexible Inventory Item Catalog	Create item catalogs to organize inventory items into flexible categories so that external customers can easily navigate through the inventory and find the items they're looking for.
Customer-Level Pricing	Create preferred pricing levels for your best customers, giving them a consistent shopping experience.
Extended Pricing	Order Management integrates with the Extended Pricing module. Create a complex pricing structure, including date-specific pricing, customer-specific pricing, and promotions for special pricing options.
Shipping Address by Line	Save time and improve accuracy with the ability to select a shipping address for each line in a sales order.
Easy Inventory Maintenance	Add new items to your order entry portal with simple item entry. Web pages are automatically generated for each product.
Expanded Uses for Your Portal	Use Business Portal to create new Web pages and drag-and-drop Web Parts to display additional business information. Create document libraries and lists using Windows SharePoint Services to deliver sales and marketing literature, FAQs, support knowledge bases, and more.
Tight Integration	Order Management integrates with Inventory Management and Sales Order Processing in Microsoft Dynamics GP. Online orders pass directly into your order entry system, and product and pricing information is always accurate.

For more information about Order Management for Business Portal in Microsoft Dynamics GP, visit www.microsoft.com/dynamics/gp.

© 2007 Microsoft Corporation. All rights reserved. Microsoft, Microsoft Dynamics, the Microsoft Dynamics logo, Windows, and SharePoint are either registered trademarks or trademarks of Microsoft Corporation in the United States and/or other countries. This document is for informational purposes only.

Microsoft